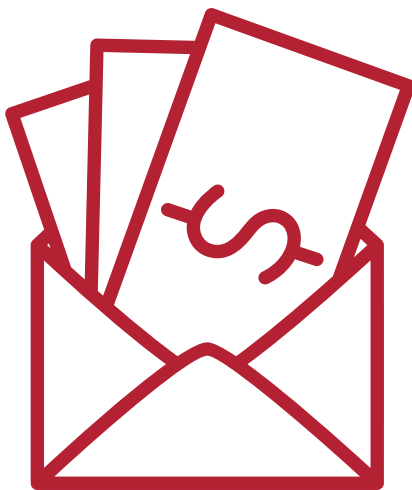




# **HOW TO PARTICIPATE IN THE MONEY MENTORS PROGRAM**

**Our Mentors are securities licensed and seasoned in annuity sales. Conduct the appointment together and gather other lines of business!**



<b>SPLIT</b>
<b>COMMISSION</b>
<b>80/20</b>
On the First* <b><u>\$1 Million</u> Gathered</b>

**\*SEE OTHER SIDE FOR COMMISSION BREAKDOWN**

## **ALL YOU NEED TO GET STARTED:**

- 1. An interested and participating client**
- 2. Completed Fact Finder**
- 3. Client's financial statements and goals**

**Exclusive for Advisors in the Medicare 101 Program**



# MONEY MENTORS

The Money Mentors program was designed to help agents of all annuity backgrounds close more business, **FASTER!**

## MEET LISA!

She has been in the Insurance Industry for 5 years!



### BEFORE MEDICARE 101:

- ✓ Working 40+ hours a week
- ✓ Working at Walmart Booths, door to door, etc.
- ✓ 76 Medicare Sales & 0 Annuities sold
- ✓ Total Income: \$23,400



### AFTER MEDICARE 101:

- ✓ Conducting 9 Workshops a month
- ✓ Prospects come to her
- ✓ 105 Medicare Sales
- ✓ \$800,000 in collected Annuity premiums
- ✓ Total Income: \$90,000

